



**AG**  
**PARTNERS, L.L.C.**

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TO BE REMOVED:

## **AGRONOMY SALES ASSOCIATE**

**REPORTING: Agronomy Manager**

### **JOB RESPONSIBILITIES & REQUIREMENTS:**

Under direction of the Sales Manager this position is responsible for establishing professional customer relationships with an emphasis on creating a great customer experience while focusing on business growth. Position will focus on service to increase value to the customer's total business and provide solutions to agronomy and crop production challenges by performing the following duties:

### **ESSENTIAL FUNCTIONS: Other duties may be assigned.**

- ◆ Work in a safe and efficient manner, according to Ag Partners safety policies.
- ◆ Listen to and resolve customer complaints and concerns.
- ◆ Display an attitude that is focused on improving and serving customers, teammates, and self.
- ◆ Learn organizational, operations, management viewpoints, and company policies and practices that affect each phase of business within Agronomy Sales.
- ◆ Set performance goals and objectives with management and review the attainment of these goals and objectives with management and key trainers throughout the 12 month training program.
- ◆ Work along side experienced workers to acquire the knowledge of methods, procedures and standards required for performance of various job responsibilities.
- ◆ Receive training in operations of Agronomy Sales departments to facilitate subsequent transferability between departments and/or company locations and to provide greater promotional opportunities.
- ◆ Utilize good customer service skills at all times when greeting and servicing customers, and while working with co-workers and other departments within the company
- ◆ Demonstrate work habits that develop, build and support the team concept within the organization.
- ◆ Participate on company teams as time allows or as requested.
- ◆ Attend company-sponsored training classes.
- ◆ This position will require 80% of time away from the office, but working within a forty mile radius of home and/or office.

**EDUCATION:** Bachelor's degree (BA) from four-year college; or two-three years related experience and/or training; or equivalent combination of education and experience. Agricultural education preferred.

**LOCATION:** Ag Partners – Alton

**TO APPLY:** Complete an online or internal application and mail to: Ag Partners ATTN: Elissa Barrick, 30 East Main Albert City, Iowa 50510. Fax to: 712-843-5284 or email to: ebarrick@agpartners.com.