



Agronomy Sales Internship

Reporting To: Gary Glover

ESSENTIAL DUTIES & RESPONSIBILITIES: *Other duties may be assigned.*

- ◆ Comply with all company safety policies.
- ◆ Conduct research in the area's of agronomy, precision farming, corn, and soybeans.
- ◆ Assist agronomy team in scouting fields, on-farm sales, and customer service calls.
- ◆ Analyze insect crop protection methods, fertilizer applications, insect management, etc.
- ◆ Learn retail agronomy business, management viewpoints, and attend sales meetings.
- ◆ Coordinate seed plots for grower plot days.
- ◆ Works with the local agronomist on numerous agronomy support activities.
- ◆ Works with Seed Product Manager & Precision Ag Manager on special projects.
- ◆ Is responsible for an overall assigned sales/research project in conjunction with all corporate research initiatives including but not limited to taking pictures, sampling, and gathering data.
- ◆ Working with farmers that are doing sales/research projects and/or InSite/CDM observations.
- ◆ Present findings to Ag Partners' agronomy salesgroup at completion of project.
- ◆ Attend meetings (sales meetings, training events, marketing meetings, leadership meetings, etc.)
- ◆ Other duties as assigned.

PHYSICAL DEMANDS:

- ◆ Work in a safe & efficient manner according to Ag Partners safety policies.
- ◆ Must be able to lift 50 lbs. from the floor to minimum height of 36".
- ◆ Work overtime as required.

LICENSES, REGISTRATIONS:

- ◆ Valid drivers license with a good driving record.

EDUCATION: Pursuing an associates or bachelors degree in an Ag related field.

Minimum GPA of 2.5 or higher

POSITION AVAILABLE: Summer 2018

LOCATION: Ag Partners – West Region (*Hartley & Sheldon locations*)

TO APPLY: Complete an application providing a resume, unofficial transcripts, and cover letter stating interest with Ag Partners. Applications can be mailed to: Ag Partners ATTN: Elissa Barrick 30.E. Main Albert City, Iowa 50510 or faxed to: (712) 843 5284. Email requests to ebarrick@agpartners.com
Telephone: (712) 843 5251